



ALAMEDA COUNTY FLOOD CONTROL AND WATER CONSERVATION DISTRICT, ZONE 7  
100 NORTH CANYONS PARKWAY, LIVERMORE, CA 94551-9486 • PHONE (925) 454-5000

December 6, 2011

To Whom It May Concern:

In the summer of 2008, Conco West was the low bid for the Zone 7 Water Agency project "Chain of Lakes Well Nos. 1 & 2 – Facilities & Sitework." The contract amount was \$7,367,655. The work consisted of constructing two pump stations in Livermore, California, including buildings, pump and piping installation, chemical feed systems, surge protection system, fire suppression system, protective coatings, etc. It also included construction of an access road and pipelines to connect to the transmission system. The project was performed under the direction of Conco West Project Manager John Onken.

Conco West and Mr. Onken did an excellent job on the construction of the project. Their craftsmanship was excellent and so was their work ethic and honesty. The timeframe for construction was critical and Mr. Onken moved quickly to get the project started and kept it moving throughout until completion. There were very few change orders initiated by the contractor (it was obvious that they were not out to find all the change orders that they could find). Zone 7 initiated several change orders and Mr. Onken priced them fairly and completed them quickly. Some small requests were even performed without a change order. Even though this project had a tight timeline, there were no complaints by Mr. Onken due to the Zone 7 initiated change orders.

Conco West and Mr. Onken were a joy and a pleasure to work with, which is often uncommon for a contractor. I highly recommend them and hope you will hire them. We need more contractors like this out there. Please feel free to call me at (925) 454-5030 for any more information I can provide.

Sincerely,

*Athena Watson*

Athena Watson, PE

Project Manager for Chain of Lakes Well Project